

Possible Internship Placements

Valencia, Spain



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SPORTS

VILLARREAL CF (Villarreal Football Club)

(Spanish is not required)

Villarreal CF is a Spanish football club that was founded in 1923 and currently competes in the Spanish Football League 'La Liga', highly regarded as one of the best teams in the first division. It is a successful organization that seeks to develop the excellence of sports and its youth development. The Villarreal CF stadium has a capacity of 24,500 people.

The intern will manage the club's new business and social media accounts, be in charge of identifying key multimedia elements concerning digital football, adapt content to international markets (mainly by identifying the correct themes to promote, cutting video clips and creating subtitles when needed) and help build a stronger networking platform with media professionals from all over the world. Business specific interns will be in charge of market research, prospective clients, industry trends analysis and contact with potential partners.

VALENCIA TENNIS ACADEMY

(Spanish is not required)

A highly competitive tennis academy, located in the Club Español de Tennis (Spanish Tennis Club), dedicated to the preparation, training and complete development of

elite level players. The club's facility includes 21 tennis courts with artificial lighting; 16 of which are clay courts, 4 artificial grass courts, 1 hard court, and a center court for competition with bleachers housing 600 spectators. The club also boasts 2 multi-functional courts, 4 paddle courts with artificial lighting, a 1200 cubic meter swimming pool, a fully-equipped gym, and an open space for various organized activities.

Tasks for the intern will include website management and creating content on Valencia Tennis Academy activities. Other tasks will involve art work and graphics, taking and managing pictures of training sessions, taking videos, managing social networks, customer service duties as well as general assistance with the development of new projects.

TOLDRA FOOTBALL CONSULTING

(Spanish is not required)

Toldra Asia Consulting is part of one of Europe's most important sports consulting companies, Toldra Football Consulting. Toldra Consulting originated in the early 60's when Alberto Toldra, its founder, created an agency for professional football players in Spain. He was the first president of the Spanish Football Agents Association. The company affirms that as the game has grown significantly in popularity and importance, Toldra Consulting has grown along with it. Today, their team is led by experienced professionals who guide the agency towards constant expansion across Europe, South America and Asia.

The tasks and responsibilities of the intern will be to collaborate with the International Department, develop marketing strategies and work with new tools that the Marketing Department is currently introducing. Further tasks will consist of doing translations and assisting with the Soccer Project that involves a team of young players in Greenland from Shanghai.

ARQUITECTURE

APARICIO FRAGA ARQUITECTOS

An architecture studio and research center for contemporary architecture (second half of the 20th century). At present they are working on restoration of homes and development of office spaces. Aside from these projects, they carry out research to create articles published in specialized magazines as well as designing presentations to be delivered at various conferences on architecture.

The intern will work on technical drawings of plans and the development of constructive details for the interior design of two pharmacies. Furthermore, they will assist with furniture design for interior design projects, create demos and 3D images as well as having the chance to visit underdeveloped sites to observe the complete process of the architect, from the design to the building itself.

AREAARQUITECTURA.DESIGN

(Spanish is not required)

AreaArquitectura.Design is a studio with over 10 years of experience working in many professional areas such as: Architecture, Urbanism, Landscaping, Building Management, Project Management, Industrial Design, Computer Graphics, Fine Arts, Media, Communication Marketing and Finance.

The intern's tasks will include housing project development: taking part in every stage of the project, from beginning to end. They will also work on modular house catalogues: assisting with graphic design to create a catalogue of modular houses. As well as this they will collaborate with other studio projects, possibly having the chance to visit some construction sites.

OSB REFORMAS

(Spanish is not required)

OSB Reformas offers all kinds of architecture and interior design services. Their mission is to turn your house into your dream home. They are made up of an international design team that can speak Spanish, English, French and Italian.

The intern will be involved in projects such as bioconstruction, customized-houses, energy-efficient homes, building design, interior design or sustainable design, amongst other daily tasks the supervisor assigns.

ART

ACANTHUS

Acanthus offers a wide range of techniques to its clients. Services such as conservation, restoration and rehabilitation of pieces that are part of our heritage.

The intern's role will involve participating in the restoration of cultural property. They will specifically be involved in the restoration process that takes place at the workshop and complete technical reports. Other daily duties will be assigned by the supervisor based on current projects and demands of the business.

ALBA CABRERA

Alba Cabrera Gallery is a contemporary art gallery in Valencia. With over 25 years of experience, the gallery has exhibited, marketed and projected local artists worldwide.

The intern will support the customer service department. He/She will also help during the shows; mounting and dismounting the drawings, paintings, sculptures or different art work. The intern will also be involved in the marketing process of the shows by creating and developing marketing strategies, executing emailing and mailing campaigns and contacting prospective clients.

VALENCIA HISTORY MUSEUM

The Valencia History Museum's (MhV) mission is to promote the history of the city, from the origins to the present day, covering archaeological, artistic, and cultural heritage. The MhV is located in the former city cistern that was built in 1850 by Ildefonso Cerdá and Leodegario Marchessaux. The building represents a beautiful example of Valencian industrial architecture. It was the first engineering project in Valencia, taking place in the nineteenth century. The MhV aims to give visitors a rich visual idea of Valencian history and traditions in an entertaining way, while staying true to historical rigor. The MhV was awarded Cultural Project of the year 2003 by the Diputación de Valencia.

The intern will assist with writing up museum information and documentation in English, serving as the museum's responsible contact for articles written in English. The intern will also research and implement projects that the museum can put on during the period of the intern's stay.

ACCOUNTING

ASAHE ASESORES

(Spanish is not required)

A fiscal, labor and accounting consultancy firm in Valencia, with another sector of the company specialized in business law. They adopt a different working approach whereby instead of limiting themselves to accounting and pay slips, they prefer to work closely with their clients, getting to know their needs and peculiarities in order to better their business. They feel this allows them to provide optimal service while maintaining vast resources and a professional team with a proven record of solving problems efficiently.

In addition to office duties, the intern will work on designing and updating the English website, establishing international contacts to market the firm and preparing exchanges between foreign businesses and ASAHE.

PETYCASH

(Spanish is not required)

PetyCash is a free app that allows individuals to send and receive money instantly, with no hassle or extra bank fees.

Interns will support the business, IT and accountancy department, depending on their educational background and profile. Interns must understand the importance of working as a team, being responsible for specific tasks and utilizing analytical skills.

BUSINESS / MARKETING

DEMIUM

(Spanish is not required)

Demium Startups was one of the first Spanish accelerators driving new ideas that base their business model on Internet and mobile applications. The company currently

has offices in five cities in Spain, allowing to accelerate startups from all over the country at different stages.

Their headquarters are located in the heart of Valencia, the leading city when it comes to startups and accelerators in all of Spain. It has one of the most extensive entrepreneur ecosystems in the country, and great training access.

Tasks of the intern will be to create a campaign to promote Demium as a brand in multiple global markets, to be in charge of developing this project by constructing a campaign plan and a marketing plan. Further tasks will include developing and publishing content for different platforms, social networks, performing advertising tasks, publicity campaigns, mass media, communication tasks, etc.

ENTRENARME

(Spanish is not required)

Entrenarme is a marketplace for personal trainers, sport centers and facilities. It's a website that puts potential customers, who want to improve their quality of life or their technique in any sport, in contact with expert and selected personal trainers.

The intern will develop tasks to do with marketing such as creating and developing marketing strategies to internationalize the company, with the aim being to reach potential customers outside of Spain. Other tasks will involve translating parts of the entrenar.me webpage, researching legislation about fitness businesses in the UK and other countries, online marketing, SEO, managing social networks and any other daily tasks the supervisor requires based on current demands and projects.

NEXT ELECTRIC MOTORS

(Spanish is not required)

Next Electric Motors is a young startup company, currently operating under a top-tech hub, at the

Lanzadera site. NEXT was created after its founders detected that the biggest barrier to the adoption of electric vehicles is their high purchase price and therefore they saw the chance to offer the consumer a real alternative to gasoline motorbikes.

The intern's duties are all related to the marketing and branding of the company; directing social media community management through multi-platforms, promoting products and content, identifying business opportunities in national and international markets, carrying out digital development on different media platforms, developing digital marketing strategies that support campaigns, translating content, analyzing trends and customer needs.

COMMUNICATIONS

RMEDIOS MARKETING

(Spanish is not required)

A communications and marketing agency – specialized in digital marketing and content. The agency manages and generates content for national and international celebrities, from ads to social media and online visibility.

The tasks and responsibilities of the intern will include creating digital campaigns for their clients, making follow ups, analyzing impact and results and then communicating strategies for better performance. Community management, liaising with partners and supporting the communications department are amongst other duties the intern will fulfil.

NOSTRESPORT

(Spanish is not required)

Nostresport is a sports management company with three business fields: 1) Professional services: Consultations in

marketing, management, and sports communication. 2) Event management: Corporate activities and the support and promotion of sporting events. 3) Sports content: Sports news and entertainment, internet and audiovisual services.

An editorial and marketing intern will fulfil responsibilities like creating content, writing articles, updating information for the digital newspaper and working on and supporting the radio and audiovisual ads. An event planning intern will perform task that include event support, activity management, finance, communication and social media. Commercial duties will include prospecting clients, proposal preparation and presentations.

AGUA Y SAL COMUNICACIÓN

Agua y Sal is an agency that is focused on communication through marketing, images and company promotion. Their services adapt to the needs of every company they work with and they are proactive when it comes to suggesting themes, events and strategies to better overall performance.

The intern must have a profile in business, marketing, communication or journalism. Good skills in writing press notes and articles are also required. Community management tasks will also be part of the internship responsibilities.

DESIGN

MINICOOL

(Portfolio is required)

The core of Minicool is creativity and the constant search for trends. They are a team of experienced professionals in graphic, textile and product design. They also receive

support from a network of external professionals who provide specialist services. Minicool offers graphic books targeted at the infant fashion and childcare industry with the aim of guiding and inspiring companies who value design and creativity.

The intern will support the graphic design team and collaborate in multiple tasks related to digital marketing. Depending on the intern's skills and background, he/she may be required to identify and prospect different markets linked to the company's activity and within the textile industry.

VINT

(Portfolio is required)

VINT is a swimwear brand that values craftsmanship and attention to small detail. That is why each of their prints are hand painted and then transferred onto materials resistant to water and sun. Their garments are made with utmost special care, paying attention to details that enhance the beauty of women.

The intern's position consists of helping the CEO with development and improvement of the web platform, taking on marketing duties such as product detail and trend search, coordinating and planning digital marketing campaigns, editing video footage and photos using Photoshop, Illustrator, InDesign, After Effects or Premier Pro. The intern is required to give maximum effort, have a proactive attitude and be enthusiastic when it comes to working in a fast-growing startup.

NEXTART

(Portfolio is required)

A marketing and ads agency specialized in social media and SEO/SEM. They develop and design apps, catalogues, video marketing, web design and digital communications.

The intern will take part in different projects for the company all of which will be related to communications and the different ways it can be used. The intern will gain experience with digital platforms, e-marketing, multimedia videos, and graphic design.

EDUCATION

IALE SCHOOL

(Spanish is not required)

IALE School was founded in 1967 and was the first school of the IALE-Elían Education Group. It is a private school and is situated just a few kilometers from Valencia. The school offers bilingual Spanish and English education at pre-school and primary levels.

The intern will provide assistance in the classroom with one-on-one reading, oral presentations, individual group work, and supporting the creative subjects such as cooking, art and sports. The intern will also support children with learning difficulties. Additionally, the intern will help with classroom administration assigned by the classroom teacher, such as photocopying and classroom decoration.

AMERICAN SCHOOL OF VALENCIA

(Spanish is not required)

The American School of Valencia nurtures globally conscious, life-long learners in an innovative, collaborative and caring environment. Today's world needs people who can identify and solve problems through flexible, reflective and critical thinking. The American School believes that knowledge is best gained through understanding and specifically when students apply knowledge to a novel situation or teach another person.

The intern will be assisting both Spanish classroom teachers and English classroom teachers at the elementary level. He or she will be working with small groups and large groups of students with classroom teachers, and perform daily tasks assigned by their supervisor.

ESCUELA INFANTIL KINDER

(Spanish is not required)

For almost 40 years, the Escuela Infantil Kinder preschool has been devoted to the care, education and overall development of children up to 3 years old. From experience they understand that children are capable of learning their mother tongue plus other languages simultaneously, at an early age.

The intern's tasks will involve establishing daily routines for the children so they are able to internalize the sequence of activities and predict what will come next, meeting their basic needs such as assistance during lunch time, taking care of them during nap time, supervising during playground time, making sure they are clean and neat, etc. Other essential responsibilities will include providing care and support to the children, providing them with a secure environment to learn, helping them to be more independent so that they gain self-esteem and confidence, teaching them how to use certain instruments that improve fine motor skills (paints, crayons, brushes, etc.). and supporting development of their physical coordination, speech and communication skills.

ENGINEERING

BEMORE 3D

BeMore3D is a young yet leading startup in the rising sector of 3D digital manufacturing. The company is currently

developing and producing applications and products such as a 70m² house made of concrete. BeMore 3D is made up of a young team of entrepreneurs, the startup is the first 3D concrete company in Spain, and only the third worldwide.

The interns will collaborate with current projects the company is working on, mainly assisting with tasks such as commissioning 3D printing machinery, supporting design, characterization of materials, whilst also creating marketing strategies and managing social media platforms.

GRUPO TICE

(Spanish is not required)

Grupo T.I.C.E Ingenieros came about by putting different engineering disciplines together in order to offer the most complete service to meet customers' demands. They are made up of a highly qualified team specialized in different areas. The company works in many different sectors, which include commercial and residential buildings, civil engineering, industrial engineering, food, plastic, steel, automobiles, furniture, textiles, railways, ventilation systems, acoustics and vibrations, navy, photovoltaic and thermal solar energy, wind power, biomass, computers, electronics, servers, consultancy, turn-key projects, I+D+I installations, and product innovation development.

The intern will work on various projects related to their specific area of study and in fields they are interesting in learning more about. He or she will meet with the project manager and the customers to review potential opportunities. The student will maintain constant contact with the internship supervisor to discuss the progression of projects and to review completed projects. There is a possibility of developing new projects as well.

GENERAL DRONES

(Spanish is not required)

General Drones is a company specialized in the development of new applications with drones, especially for rescue and emergency services. General Drones are currently working on a rescue drone which will be installed on the beaches of Valencia and Sagunto (25 km North from Valencia). What's more, they provide geomatics services with drones and training classes for advanced RPAS pilots.

The intern will develop essential skills in this field by being involved with supporting the technical team, reporting on flight efficiency and effectiveness, designing and manufacturing support, researching ways in which equipment can be improved and carrying out data collection and analysis.

ENERGY

VLC PHOTONICS

(Spanish is not required)

The company is specialized in the development of solutions for different markets (mainly telecommunications) making use of Photonic integrated technology. This technology, similar to electronic integration technology, allows the miniaturization of complete optical systems in a photonic microchip, where light is used to generate, process, transmit and detect information. The advantages offered by this technology are dramatic reductions in size, weight and cost, improving performance and stability compared to traditional optical systems.

A prime function of the company is dedicated to designing, characterizing and testing customized optical ICs for all types of applications, outsourcing their manufacturing and encapsulation to different international suppliers.

The interns will assist multiple teams in the company. This is a role that requires multitasking, great organization,

willingness to work in an exciting sector, hard work, commitment, an open mind to learn new concepts and initiative to add value to the teams with fresh ideas.

SOLATOM CSP

(Spanish is not required)

A startup focusing strongly on the renewable energy sector. The company aims and works to be the first solar transportable company in the market. Over 60% of energy is used for heating processes, not electricity, and so their proposal is to supply the manufacturing industry, at competitive prices, with a flexible, modular system and a plug and play assembly.

During the internship the student will help multiple teams to improve and present the platform to prospective clients and leads. The intern will be taught how to use the platform and he/she will be responsible for its maintenance and development. Any improvements that the intern suggests will be taken into consideration and developed accordingly. The right candidate should be comfortable working in a startup environment and aim to learn and grow within a fast-paced company.

YOMEE ENERGY

(Spanish is not required)

An Energy Services company involved in the design, development and installation of energy efficiency projects to reduce operating costs and improve service quality for their clients. They provide services in electricity, energy efficiency, regulation and control, and telecommunications. Within these services they develop studies, audits, designs, installations and commissioning of protection and control systems, both of high and low voltage installations.

The student's tasks during the internship will be to support the industrial engineer project manager with specific current

projects and daily duties. They will also be assigned a project related to the different services the company provides its clients which include: electricity projects, energy services, energy efficiency, regulation and control solutions, safety and training plans, smart services including maintenance of network facilities and telematics services.

FASHION

SINGULARU

(Spanish is not required)

Singularu is a fast-growing fashion company that is constantly innovating its products and improving customer service. Ranging from free refund to logistic processes. Singularu designs jewelry with personality, both bohemian and minimalist, to wear at special events or to buy as a unique gift. They believe that quality is possible at affordable prices because every woman deserves to wear exclusive, unique jewelry items.

Two possibilities for interns are marketing and product development. The tasks will include primarily supporting the Design and Product department, assisting staff in a variety of departments (Textiles, Design, Collections, Lab, Laundry), looking at processes and helping to improve them, international expansion of the brand in new markets, adapting prices and tags to market and industry indicators, forming original content and doing translations, delving into digital marketing on social media platforms and improving customer service of marketing campaigns in order to generate greater business.

BOONPER

(Spanish is not required)

Boonper is a Spanish startup that offers luxury shoes. The young company's motto is making uncompromised

quality its mission with a complete selection of ready to wear driver shoes and boots. At Boonper they also value being at the forefront of digital marketing so they sell online through social media and new digital platforms which have become a crucial factor for the company's sales. They are looking to expand in the near future so they want the intern to come with fresh ideas and a passion to help the company during their stay.

The tasks and duties of the intern are all related to international marketing and branding of the company. The student will be collaborating on exciting projects, specifically looking to develop social media community management, multichannel platforms, brand content creation, article translation and SEO (learn tools to position the startup based on organic search). Other forms of digital development will be related to social media platforms as well as digital marketing via the creation of campaigns, identification of opportunities, trends and fan needs.

ÁLVARO MOLINER

(Spanish is not required)

Founded in 1939, Álvaro Moliner opened its first store in Valencia's city centre. From then onwards the exclusive textile company has focused its attention on traditional customs. Over the years the company has grown and become the reference point when buying traditional attire in this region. Recently the company has created and developed its online store, whilst also expanding its 'fallas' clothing range to meet the fashion taste of the new generations.

The internship will involve many components when it comes to retail, with the end goal being for them to understand and explore how a successful and almost centenarian business operates and develops. From selecting clothing, to dressmaking, to selling products to the client. It is very important that the student is proactive throughout the internship and eager to learn.

FINANCE

THELOGICVALUE

(Spanish is not required)

TheLogicValue is an important predictive tool that enables firms and professionals to make the best financial decisions. The tool enables reliable ratings and allows analysts to create different scenarios.

The internship has several different profiles as the business has different areas. One of the profiles is more technical which is ideal for an IT student, working on tasks such as web development and creating and managing advanced financial investment proposals. Another suits a business profile whereby the intern will analyze data from the digital marketing department. The aim is to find ways to improve the company's web presence, reach more potential users and utilize the platform UX (user experience).

PAY-IN

(Spanish is not required)

Pay[in] is a technological company that allows both private clients and individuals to make payments online. They operate in the ecommerce sector such as providing online payment platforms for stores, payment systems for public transport via smartphones, wearables payments and more.

The intern will support the marketing and business department, helping to research potential markets, analyze market and technological trends, prospect and contact potential clients, market new product innovations and assist the supervisor with current projects.

EFE & ENE

(Spanish is not required)

EFE & ENE provides customized solutions and investment management for individuals, families, corporate groups and companies.

The intern's tasks and responsibilities will be to collaborate with the financial department's daily tasks e.g. managing various customers' project operations and also reporting on economical markets. In general, the intern will collaborate with all team-members working on projects depending on current needs, projects and client requests. Additional tasks will certainly arise during the internship, depending on the interests of the intern and his or her work profile.

HEALTH

DR. ANTONIO MARCO CHOVER HEALTH CENTER

A medical clinic that provides patients of varying symptoms and needs with natural, integrative and orthomolecular treatments. Maintaining health through nutritional supplementation to cultivate an optimal nutritional environment in the body is the main purpose of the health center. They also provide aesthetic and anti-aging treatments.

The intern will participate in multiple aspects of the health center and focus on the area they are studying or that best fits their profile e.g. nursing or health administration as examples. The areas in which they may work include attending patients alongside the assigned clinic contact, learning about patient control, auscultation, observation of techniques and practices and learning how to perform intravenous and intramuscular injections.

HOSPITAL QUIRÓN SALUD

A health company with private hospitals located in multiple cities across Spain. The hospital in Valencia provides all

type of services. The main goal of the professional is to offer an integral service, exclusive and customized to improve the patients' physical and psychological health. Interns will assist with patient care, working on the diagnostics and treatments of pathologies, and following the guidelines of their direct internship supervisor at the hospital. Above all, the goal is always to improve the health of the patient, adhering to quality standards and optimizing resources.

The tasks and responsibilities of the intern are collaborating with daily patient attendance at the hospital or health center, test evaluation and examinations, establishing treatments and making follow ups. The intern will also help the tutor in designing and improving the assistance process, as well as teaching and researching activities.

HR

SYNERGIE GROUP

Synergie is an international group providing companies and institutions with global human resources management and development services such as recruitment, temporary employment, training and consultancy.

The intern will support the human resources department at the main office during their program. He/she will report directly to their mentor and will participate in individual and group dynamics. The internship supervisor will set daily tasks and assign duties related to current projects.

DOCENDO

Docendo is a pioneering educational center in Spain, specialized in the latest learning techniques. We have four large areas in which customers can learn and

develop skills and projects in areas that customers are weaker. The students will be supporting customers developing different project based on customer's skills. The intern will help teachers in multiple tasks these ask them to support them. Additionally they will learn teaching methods and develop different techniques to engage with an audience.

IT

SEIDOR

(Spanish is not required)

Seidor is a group dedicated to providing solutions in the field of information technology for both big and small companies. In 2005, they started to expand internationally and now have clients in Latin America, Europe, USA and the Middle East. They work with an extensive network of partners which includes, but is not limited to, important software and hardware manufacturers, system integrators and distributors. Today, Seidor is one of the few ERP implementors listed in the Top 50 Spanish IT companies. With a team of over 2,000 professionals, they guarantee the protection of technological investment within infrastructure and systems, as their expert team is certified by major manufacturers, therefore offering a personalized service with both flexibility and reliability to fit business requirements.

Available Services include Professional SAP Services, Professional Adobe, IBM and Microsoft Services, Strategic Consulting in Technology and Business, Technical Training, Processes Reengineering, Design and IT Infrastructure, Sustainable Migration to the Cloud, Integration of Systems and Technology, Digital Strategy Development and Social Media Marketing

The intern will be in charge of the maintenance of applications developed in JAVA or FLEX, undergoing

projects depending on the requirements of the customer, analysis and prioritization of project requirements, codification of the project requirements, testing project development and contributing to the development process in order to achieve the expected results.

NEURONAL BITE

(Spanish is not required)

Neuronalbite is a company that has developed a unique web platform. This singular instrument contains automatized predictive models which increases sales for both small and medium E-commerce companies.

The intern's tasks will be focused on inbound marketing which consists of developing the website content, enhancing social network platforms, SEO etc. The intern will also be involved in contacting customers in the UK and US.

NBN23

(Spanish is not required)

A multi-disciplinary team of designers, software and APP developers, advisors and specialists in marketing and communication. The staff all have something in common, their passion for sport and technology.

The intern's role will be to interpret data, analyze results using statistical techniques and provide ongoing reports. The intern will need to utilize strong analytical skills in order to collect, organize, analyze, and disseminate significant amounts of information, with attention to detail and accuracy. The intern will also need to apply scientific ideas and principles to their work. General tasks will include research projects, work with developers on generating statistical algorithms and work with sports coaches to provide valuable data statistics for individuals and teams.

LAB / BIOMEDICINE

BIOTECH VANA

(Spanish is not required)

Biotech Vana is a spin-off of the University of Valencia that provides research products and services in Computational Biology and Bioinformatics. The company performs fundamental and applied research including NGS services, database design, research projects, and state-of-the-art software. The Biotechvana headquarters are located at the European Business and Innovation Centre of Valencia (CEEI).

The intern will work on several tasks associated with bioinformatics analysis and functional annotation of NGS omics data. This will include a range of duties involving data mining, pre-processing and quality analysis, de novo assembly or mapping and annotation depending on the project and phylogenetic analysis.

GREEN MOLECULAR

(Spanish is not required)

Green Molecular is a spin-off company promoted by CRB Inverbio and the University of Valencia. The company is focused on discovering and developing properties of natural polyphenols to benefit human health.

The intern will observe and participate in experimental research (molecular oncology), both in vitro and in vivo. The intern will also be involved with training concerning different molecular biology-related techniques.

LABORATORIO MONTORO

Laboratorio Montoro is a lab specialized in offering a wide range of clinical analyses and aspects in the human, veterinary and environmental areas. Laboratorio Montoro

was founded in 1930 and has since been the avant-garde of innovation and research techniques. Their team has a vast amount of experience in microbiology, biochemistry, chemistry and physics. The service is personalized and seeks to provide each client with the best quality diagnosis.

Interns will collect, prepare and test samples. They will record and analyze data and provide technical support to their mentor and professional colleagues. The student will present results to senior staff and may be required to write reports, reviews and summaries. The intern will be immersed in a variety of laboratory techniques participating with their supervisor.

LOGISTICS

FRUITSAPP

(Spanish is not required)

FruitsApp is a bidirectional B2B Marketplace adapted to the fresh produce industry that is revolutionizing the way of doing business in this sector. Thanks to AI, algorithms and bots, they connect companies depending on their specific interests. FruitsApp streamlines the trading process, avoids intermediaries and saves time, resources and money for the companies it works with. Logistics and negotiations are integrated. Their long term vision is to become the Stock Market for the fresh product industry.

The intern's tasks are related to a logistic assistant role, where he/she will learn how to perform stock valuation calculations, apply the established criteria and transfer the results to the designed format. The intern will also need to obtain necessary information from the different transport services through procedures established for the contracting of cargos and properly use warehouse management software to transmit, obtain and treat information.

LOWBUS

(Spanish is not required)

Lowbus is a marketplace specialized in the optimization of passenger transport by road through the use of empty routes. The startup is the first platform dedicated to the optimization of road transportation in Spain. They were created with the purpose of increasing collaboration between transport companies, reducing the number of empty seats and avoiding unnecessary CO2 emissions. The intern position consists of helping the CMO with the development and marketing of the website and app platform. The main tasks and duties are all related to international marketing and branding of the startup including market analysis and prospection, data base collection, contact with potential customers in key markets, brand content support for the web page and promotional material, and support with administrative tasks related to a logistic assistant role. The lowbus start up requires the intern to give maximum effort and passion, to be eager to learn in a fast paced environment and to have knowledge on social media platforms: Facebook, Instagram, Twitter, YouTube and LinkedIn.

INTERCONTAINER

Intercontainer is a company that provides auxiliary services to the busiest port in the Mediterranean Sea, the Port of Valencia. They are specialized in marine containers repair and storage, container transport and merchandise storage.

The intern's major tasks and responsibilities will involve supporting the customer service office, controlling the shipping of containers and developing administrative tasks within the logistics department. More tasks will be assigned by the internship supervisor based on current projects and demands.

LEGAL

TERMINIS

(Spanish is not required)

Terminis is a legal company that allows you to certify legal texts and other content posted on a website or mobile application on a given date. Thanks to Terminis you will be able to prove that a user has assumed permission to receive commercial communications.

The intern's tasks will be to support the business development and marketing team on the international expansion of core services, and contribute to the planning, coordination and delivery of business development activity. Other key responsibilities will involve undertaking desk based market research to support the business development team with identifying competitors and other main players in the UK, following the commercial and marketing plan established, conducting research, contacting and closing agreements with potential partners, supporting the marketing team with specific marketing campaigns and supporting the sales team with the preparation of commercial presentations aimed at clients.

ANGEL SALVADOR ASESORES

(Spanish is not required)

The firm's mission is to provide legal advice to companies pertaining to the areas of tax, work, civil, and commercial law. The firm also administers consultations in the areas of civil law (inheritance, divorce, claims, etc.) and labor law (advice and demands).

The tasks and responsibilities of the intern will include providing support and assistance with financial tasks, accounting, tax preparation, tax advice and tax claims. The company has some foreign customers and so the

intern will learn about finance and taxes in other European countries. More tasks will arise during the internship, depending on the amount of work the company has and the development of the intern's work across the first weeks.

ANAFORD ABOGADOS

(Spanish is not required)

Anaford Attorneys is a boutique law firm, headquartered in Zurich with offices in Valencia, Geneva and Barcelona, specialized in advising private clients, family offices, financial institutions and fiduciary companies on a wide range of tax and legal matters. They are a unique law firm that focuses on providing the highest quality cross-border legal advice to help their clients navigate through the complexity of tax and wealth planning considerations involving multiple jurisdictions. The intern will assist the lawyers in the law firm regarding corporate, legal and tax related issues related to its clients in Spain. Other tasks for the intern may include legal study, drafting, review of legal documents, which will preferably be in English. The intern may get to attend legal meetings together with a lawyer from the law firm, if it is deemed convenient and suitable for the intern.

MUSIC

ESPECTÁCULOS ORANGE

A company with over 40 years of experience in the entertainment industry. Their main services include artist management, production and development of entertainment events. They are specialized in live music events and organizing concerts for national and international artists throughout Spain, especially in Valencia and the surrounding areas. They represent a

wide variety of artists, orchestras and bands that hold over 1,200 performances annually. They also organize and participate in the management of several large music festivals across the country.

The tasks and responsibilities of the intern will include creating content for digital platforms, collaborating with the communications department, participating in the planning and organization of digital campaigns for music events, and working with social media and web pages.

LA RAMBLETA

(Spanish is not required)

The reference cultural space in Valencia and one of the most outstanding music stages at a national level. La Rambleta is a meeting point in which all the avant-garde and artistic manifestations such as music gigs, artistic performances, art exhibitions, theatre and poetry are welcomed.

The intern will analyze current market trends, contact contracting agencies and work with the PR company that will be in charge of the concert or exhibition and support the coordination of upcoming events.

NGOs

ILEWASI

(Spanish is not required)

Ilewasi is an independent, non-profit (ONGD), self-governed organization dedicated to defending, promoting and protecting human rights. Their goal is to contribute towards influencing changes in attitudes and behavior within society by assessing the current situation of justice and promoting values such as peace, democracy and

solidarity, both in Spain as well as in developing countries such as Africa, Asia, and Latin America. Ilewasi provides tools and programs to people that are in difficult situations such as circumstances of inequality or at risk of social exclusion.

The intern will organize events, help design a plan to increase donors and work in the marketing department using online platforms (campaigns through email, social media etc.)

FUNDACIÓN ASINDOWN

ASINDOWN is a non-profit organization that was created in 1989. Its primary objective is to facilitate and promote the integral development of people with Down syndrome and achieve their full family, educational, employment and social integration as active members of society. Through specific actions they seek to promote positive awareness and responsibility in society, with the end goal of improving the quality of life of people with Down syndrome. The organization carries out strategies and projects aimed at fostering and promoting the dignity and rights of people with functional diversity.

The tasks the student will undertake during their internship are focused on supporting the different team members and the organization's objectives and goals. He/She will support the workshops that are carried out with the members, get involved with and prepare the required material for its development, support the development of activities involving individual and collective sessions with students, understand the different programs that are applied at the institution, establish a relationship of empathy with the students at the centre as a fundamental basis for his/her participation in the tasks and processes. The intern will work primarily in Spanish with their colleagues.

ASOCIACIÓN ÀMBIT

(Spanish is not required)

ÀMBIT has 20 years of experience working for people at risk of social exclusion, offering the opportunity of a dignified life. Their mission is to establish that prison as an institution creates many more problems for the individual than helping to solve them. Their vision creates ways for the at-risk population to access progressive freedom more easily, despite any disadvantages they have. Their core values consist of dignity, freedom, justice, truth, honesty and respect (to the processes, diversity, decisions, etc.).

The intern will prepare articles for the website, work with social networks and translate articles into English. The intern will also take part in event organization by assisting with invitations, material preparation, presentations and publicity of the event.

POLITICAL

PSPV

The Socialist Party of the Valencian Community or PSPV was a small nationalist and leftist Valencian party, mostly confined to the academic world within the University of Valencia. In 1978 they decided to merge with the much larger national Spanish Socialist Workers' Party (PSOE), to which they integrated. The PSPV-PSOE was the ruling party in the Valencian Community from 1983 through 1995. The People's Party (PP) won the elections since then until 2015.

The intern will follow the current political and social situation, prepare notes regarding the present issues and scenarios, follow political activity at parliament, research statistical information and support the organization's public events.

REAL ESTATE

HOLA STAYS

(Spanish is not required)

HolaStays is a company with extensive experience in the vacation rentals sector. The “Hola” in their name is a statement of intent: because they want to welcome you to their accommodation sites and make you feel at home. Through the website you can easily book your stay in more than 80 apartments in Valencia.

The intern will participate by supporting the commercial department. They will specifically work on studying property listings, interviewing prospective clients, accompany clients, discussing conditions of sale, advising clients on market conditions and generating new property lists.

SPOT-A-HOME

(Spanish is not required)

Spotahome is a platform that allows people to book a home in another country for periods of one month or more. Unlike traditional property listing websites, they visit every property, write up their own detailed descriptions and take high quality professional photos of each accommodation site. They also allow you to then book directly online.

The intern will experience the fast-paced nature of working in a start-up company and develop the skills needed to enter a competitive workforce with additional professional experience to succeed in the real-estate market. Tasks will be assigned by the intern supervisor related to current programs, events and demands.

R&D

FAB LAB

(Spanish is not required)

The Valencia Fab Lab works on the development of projects related to digital manufacturing and its applications. Also, it is a center for training and research in the same field.

It is equipped with software and manufacturing machines that allow professionals, staff, interns and the university community, from entrepreneurs and students to companies and organizations, to transform all ideas and concepts into a reality and to accelerate the development of digital manufacturing.

The intern will be assigned tasks such as working and collaborating on current lab projects of the company, developing plans, making impressions of pieces in 3D, machining of pieces, assembling different components, managing and solving issues, and general maintenance of the lab itself and the instrument used. The supervisor would also like the intern to develop new projects and ideas during their stay.

UPV – I. Quintanilla

(Spanish is not required)

Israel Quintanilla leads the development of projects related to drones and its applications. It also serves as a center for training and research in the same field. It is equipped with software and manufacturing machines that allow professionals, staff, interns and the university community, from entrepreneurs and students to companies and organizations, to transform all ideas and concepts into a reality and to accelerate the development of this upcoming industry. The intern will be assigned multiple tasks while working and collaborating on current projects the company has. He/she will be involved in the design, construction, flying and assembling of the projects. Tasks

will be assigned by the intern supervisor based on current program needs and the intern's academic background and skills.

CEAM

(Spanish is not required)

A research, development and technological innovation center that works to improve the Mediterranean environment. They focus on offering comprehensive proposals for environmental management concerning the atmosphere, ecosystems, human activities and their interactions.

CEAM's activities range from basic research to finding solutions for high priority environmental problems. They also work on the development of new technologies and applications which are set up as pilot projects so that any advancements made can be demonstrated on the management scale. Therefore, these activities are essentially pre-competitive R&D in nature. R&D activity also leads to scientific counseling tasks in the areas that CEAM's competencies cover, and it specifically contributes to environmental management policymaking on various levels, from the local level to that of the European Union. The intern will participate in experiments carried out in the high volume outdoor simulation chamber EUPHORE (European Photo Reactor). The intern will also assist in current projects and work alongside the supervisor to learn more in this field.

TECH/START-UPS

EXPORTORY

(Spanish is not required)

Exportory is a technological start-up that has developed an algorithm. By using this algorithm Big Data and Artificial

Intelligence are able to calculate the risk of marketing a product in a specific country. To summarize, they are developing a new way of understanding international marketing based on data analysis.

The intern will participate in the definition and design of projects at the strategic and operational levels, with the aim of attracting end users (Spanish companies that want to export their products). The intern will work on new product design using the lean startup and they will design thinking methodology of the creation of brand new products, aimed at companies outside Spain that are willing to export their products from their countries to Spain.

WALLBOXOK

(Spanish is not required)

WallboxOk is a young and leading startup in the rising sector of electric vehicles. The company is currently developing and producing portable chargers for electric cars so customers are able to travel without worrying about finding a charging station. Its solutions allow clients to manually select the charging intensity. It's compatible with multiple adapters, with plug Cetac from Mennekes, and with multiple models of electric cars from Nissan, Mitsubishi, Toyota, Opel and Kia.

The main tasks and duties of the intern student are all related to international marketing and branding of the startup. The student will be joining an exciting and fast paced sector developing new market analysis, carrying out data base collection, prospecting potential customers in key markets, creating brand content for the website and promotional materials, supporting plans in the marketing department and developing digital strategies on social media platforms to maximise visibility of the startup.

FLAMINGUEO

(Spanish is not required)

Flamingueo is an online store that provides e-commerce service to its customers who want to buy specific items related to the pool and the beach. Through an Android/iOS app, the customer can select which products he/she wants from different options available. The company is currently expanding to Germany, France, Italy, Portugal and the United Kingdom.

The intern will develop and implement a scalable business model and compare this with other current businesses. They will also manage relationships with customers, improve control systems and help expand the company abroad.

TRANSLATION LANGUAGES

BIG TRANSLATION

(Spanish is not required)

Big Translation is a translation agency that ensures that your text is translated to the highest quality. They adapt to fulfil the needs of the client in every sense. Their in-house team are happy to advise you on the service that is best suited to your text and requirements, and their project managers and professional native translators ensure that the translated text is accurate, reliable and effective.

The intern's main roles will be to translate texts (depending on their level of linguistic knowledge), work on tasks assigned by the supervisor and learn new techniques in order to translate faster. Their team is formed by more than 50 professionals from different countries, making the internship an expansive and diverse experience.

TOURISM

URBAN YOUTH HOSTEL

(Spanish is not required)

Located on one of the most important avenues of Valencia, Urban Youth Hostel is very close to the Marina, the Royal Navy and the impressive City of Arts and Sciences. Its elegant green facade, which maintains the original design, reflects over 100 years of history. This is a completely renovated building with modern features and living spaces. The specific tasks of the internship will include, but are not limited to, daily promotional work through marketing, management of social network sites and further communication tasks, which include: press notes, blogs and mail marketing.

Also, the intern is expected to provide statistical analysis reports on the occupancy rate, income and revenue of the two businesses (the hostel—the accommodation aspect, and the restaurant—"The Youth Bar"), reservations and reviews of portals like booking.com, and the software used by the company (HOSTELSYSTEM). Furthermore, the intern will need to develop progress evaluations and reports, including proposals for suggested improvements.

HOWLANDERS

(Spanish is not required)

An e-commerce site for tours and touristic activities in developing countries, especially LATAM. They work in collaboration with selected local agencies, offering amazing experiences at unbeatable prices, providing a reliable service meeting all their travelers' requirements.

The intern's main tasks will be to explore the new key markets and test their services by developing a fast marketing and sales strategy. To do so, the intern will develop link building actions, create social media buzz, liaise with local bloggers and influencers to promote their services and illicit communication with the clients.

LOCALIXO

(Spanish is not required)

Localixio is a startup that combines the best of the technological and tourism industries. Localixio is a smart virtual guide for travelers. It's a travel expert that provides details and information on everything there is to know about a particular location. Additionally, the company is now developing different solutions for businesses, enabling companies to have an intelligent virtual assistant for their tourist destinations that give fast and direct answers to clients, up keeping with the demands of the 21st century tourist.

The main tasks and duties are all related to marketing and branding of the company. The student will collaborate on different projects developing market analysis and prospection, database collection, research on potential customers and competitors in key markets, brand content support for the website and promotional material, as well as supporting different administrative tasks.

Samples of some of the companies euroace partners with in order to offer our international students with a unique opportunity to gain experience abroad. To find out more about internship opportunities in Valencia please get in touch by contacting us at contact@euroace.net

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