



## About Swiftpass

Founded in 2013, SwiftPass is a leading FinTech company dedicated to providing mobile payment solutions. In 2017, SwiftPass merged with Huaфон Microfibre and became the first publicly listed company in the mobile payment industry (300180.SZ). The standalone valuation now for SwiftPass is more than 15 Billion CNY. SwiftPass named one of the KPMG 2018 China leading fintech 50.

With rapid growth in the global market, SwiftPass serves more than 200 banks and non-banking financial institutions in over 40 countries and regions. The daily transactions processed by SwiftPass is over 32 million, covering more than 30 million merchants.

The products we offer includes the mobile marketing solutions, aggregated QR payment, e-wallet system, e-card and various mobile payment solutions such as ordering at restaurants, online shopping, cross-border remittance, self-checkout, parking, transportation, and many more. Company website: [www.swiftpassglobal.com](http://www.swiftpassglobal.com)

## Campus Recruitment Positions

Detailed job descriptions are listed as below for your reference. If you're interested in any of the positions, please send your CV to our HR email: [global-hr@swiftplus.com](mailto:global-hr@swiftplus.com)

### Job Title: Product Manager Trainee

We are where you want to be - leading the way in the exciting and rapidly growing field of FinTech industry. With a commitment to quality services and quality careers, SwiftPass Technologies Co., LTD. can be your most valuable connection. We are seeking an eager, motivated product manager trainee to join our growing organization.

#### Overview:

As Product Manager Trainees, you are key to our business growth and success. In this position, you will be given the unique opportunity to gain the knowledge and experience required for promotion to management positions under direction of experienced personnel. Comprehensive training will include 2-3 rotations in several departments such as Product, Marketing, Sales and R&D where you can learn our culture, key process and how to lead teams. The ideal candidate will be open to learning new things, not afraid to take chances, and interested in learning every aspect of running the product department.

#### The product manager trainees may do any of the following:

- Gain good understanding of product managing and developing. Be responsible for whole product creation process, include but not limited to the design, management and optimization of the function and system of company's overseas payment product;

- Take full ownership to manage project scope, time, cost, risk and stakeholders. Ensure all business planning and product design of the payment back-end portal are well prepared;
- Keep good communication and coordination with internal colleagues and external clients to meet the needs of business departments;
- Generate analytical report as reference for decision-makers by analyzing the products on competitors' side as well as in the international payment industry;
- Take initiative to resolve any difficulties or problems with creative approaches until full resolution.

**We're seeking individuals with the following:**

- Fresh graduates
- Bachelor's degree or above, major not limited
- Proficient communication skills in both oral and written English
- Fluent in oral Cantonese will be a plus
- Strong learning, analysis and follow-up ability
- Strong interest in cross-border payment and international payment products, continuous attention on payment industry trends
- Strong execution ability, able to quickly advance under high pressure
- Strong organizational abilities, good time management and prioritization skills
- Effective communication and negotiation skills at all levels, with great attention to detail
- Relevant intern experience in payment industry will be highly preferred

## **Marketing and Design Positions**

**Job Title: Business Development Assistant**

**Job Responsibilities:**

- Responsible for assisting the BD team to coordinate internal and external resources for market development;
- Conduct market research, data collection (including competitor information), and prepare sales kits;
- Regularly summarize reports on key project progress, transaction data and revenue statistics;
- Provide administrative and clerical support to the BD team; handle ad-hoc duties as assigned.

**Job Requirements:**

- Bachelor's degree or above, English, Marketing or Business Administration major preferred
- English language certificate preferred (cet-4, cet-8, Cambridge business English, IELTS and Toefl, etc.) or other second foreign language
- Strong interest in Internet and Business-related work
- Good interpersonal skills, detail oriented, and able to work under pressure.
- Proficiency in MS Word, Excel, PowerPoint processing.

**Job Title: Operation Specialist****Job Responsibilities:**

- Assisting BD with sales operational work, including merchant on-boarding, documents auditing, marketing campaign announcement and implementation;
- Prepare marketing related documents and agreements, coordinate with Finance team and third parties for channel partner commission management;
- Provide fulfillment support for major projects of BD.

**Job Requirements:**

- Bachelor Degree, English or Business related major preferred
- Strong sense of responsibility and detail-minded
- Proactive and creative at work
- Good at Microsoft working tools, English proficiency in reading, writing and listening.

**Job Title: Interaction Designer****Job Responsibilities:**

- Design the brand, and the interface of international payment products for related users;
- Be the participant for realizing prospective product creativity and dynamic DEMO, optimize usability of existing products and discover new functions.

**Job Requirements:**

- Bachelor degree or above with art, design or other related majors
- Working experience on hand drawing, animation or other relevant experience will be preferred
- Professional at using mainstream design software
- Excellent communication abilities, strong team-work spirits, good English skills and good pressure capacity
- Interviewees are required to submit related design works

## **R&D and Tech Support Positions**

**Job Title: Front-end Web development (Intern)****Job Responsibilities:**

- Assist in company's PC, mobile terminal website project development, and interaction effect realization;
- Assist in converting the design renderings into Html which meets W3G standards and compatible with a variety of browser front-end code at the same time;
- Cooperate with the back-end developers to complete the front-end development work.

**Job Requirements**

- Bachelor degree or above, computer software related major
- Good command of English, able to read technical documents and emails in English
- Good at learning and understanding new technology, such as HTML5、CSS3、Hybrid App、Web App etc.
- Understand native JavaScript and be able to write simple interaction effect using native JavaScript
- Can use at least one mainstream JS framework, such as jQuery、Bootstrap、Vue、React、Angularjs etc.
- Familiar with object-oriented development concepts and able to learn and master new technologies

### **Job Title: Software Testing (Intern)**

#### **Job Responsibilities:**

- Support version testing of mobile payment related projects;
- Write test plans, test cases for functional integration testing and regression testing, and output test reports and summary reports within the product development cycle;
- Participate in project approval, requirement review, software development, project acceptance, project operation and maintenance;
- Manage defects and perioral summary during testing process;
- Output department report of daily work;
- Check the code, quality control and other quality assurance work if necessary;
- Learning test development related work, development language is not limited: Java, python, etc.

#### **Job Requirements**

- Bachelor degree or above, computer software related major
- Good command of English, able to read technical documents and emails in English
- Good communication and understanding ability, expression ability, proactive problem solving ability
- Pragmatic, careful and hardworking character
- Basic knowledge of computer, development experience is preferred
- Knowledge of software development process, experience in testing is preferred

### **Job Title: Java Development (Intern)**

#### **Job Responsibilities:**

- Assist in program development;
- Cooperate with supervisor to study the technical details of the project and prepare the corresponding instruction;
- Participate in program code unit test, launch and maintenance.

#### **Job Requirements:**

- Bachelor degree or above, computer software related major
- Good command of English, able to read technical documents and emails in English
- Knowledge of the process of the mainstream framework, such as Struts、Hibernate、

- Spring. Knowledge of Ajax、HTML、jQuery
- Knowledge of at least one modeling tool, such as Powerdesign、Rational Rose、Together
- Knowledge of the version management process and at least one version management tool of GIT/SVN
- Knowledge of the major J2EE application, such as the WebSphere/JBoss/Tomcat
- Database developing experience in ORACLE, SQL SERVER, MYSQL is preferred

**Job Title: Technical Writer (Intern)**

**Job Responsibilities:**

Develop comprehensive documentation that meets organizational standards;  
 Obtain a deep understanding of products and services to translate complex product information into simple, polished, and engaging content;  
 Write user-friendly content that meets the needs of the target audience, turning insights language that sets our users up for success;  
 Develop and maintain detailed databases of appropriate reference materials, including research, usability tests, and design specifications;  
 Evaluate current content and develop innovative approaches for improvement.

**Job Requirements:**

Bachelor's degree in relevant technical field or English Major  
 Proven ability to quickly learn and understand complex topics  
 Previous experience writing documentation and procedural materials for multiple audiences  
 Superior written and verbal communication skills, with a keen eye for detail  
 Experience working with engineering to improve user experience: design, UI, and help refine content and create visuals and diagrams for technical support content  
 Familiar with Word, Excel, PowerPoint, Visio, Photoshop, Coreldraw

**Job Title: Pre-sales and Solution Support**

**Job Responsibilities:**

- Support cross-border payment solutions in the pre-sales stage according to the company's products and specific requirements of clients, such as client requirement negotiation, proposal preparation and introduction, and bidding, etc.;
- Continually pay close attention to both domestic and cross-border mobile payment development trends, collect and organize types of solutions;
- Positively reflect common demands of related clients to Product Team for the reference of company product development.

**Job Requirements**

- Bachelor degree or above, with majors related to technology and engineering.
- Work experience on technology and pre-sales position is preferred
- Clear thinking logic and strong abilities of learning, analyzing and researching.
- Capability on comprehensive analysis and judgement, understand various requirements with client-oriented attitude, and have strong skills of writing
- Strong capability in English, have experience using English as working language
- Have good pressure capacity, enthusiasm and strong responsibility and good communication skills

**Job Title: Project Assistant****Job Responsibilities:**

- Be responsible for plan formulation and arrangement monitoring of product delivery for overseas clients, to make sure the project is accomplished as scheduled with high quality;
- Be in the midst of making and defining project proposals, and arrange related project team for requirement analysis, document output and technical support, etc.;
- Schedule specific implementation for projects, prepare delivery plans, and list the resources for project coordination.

**Job Requirements**

- Bachelor or above, with computer or English major
- Project management related experience is preferred
- Be capable of formulating project plans, reasonably arranging resources, and make sure projects can be delivered with high quality as scheduled
- Be skillful at communication and organization, excellent in leadership and execution
- Have strong sense of responsibility and good pressure capacity